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Department of the Navy Services Contract Spend Analysis

RDML Robert E. Cowley III

Deputy Assistant Secretary of the Navy for Acquisition Management

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DoN Services Contract Spend Analysis

- Acquisition of Services vital to meeting DoN mission.
- Non-product related service spending is approximately $1.1B
- Increased scrutiny on acquisition of services
  - Legislative challenge
  - DoDIG/GAO recommend improved oversight on acquisition of services

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DoN Services Contract Spend Analysis

- DoN Study “Efficiency and Effectiveness of DoN Materiel Establishment” (Booz/Allen/Hamilton) identified target opportunities for savings.
- Senior level DoN IPT established to complete review of services spend across SYSCOM to identify opportunities for strategic contracting.

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DoN Services Contract Spend Analysis

- IPT conducted thorough review/analysis of DoN services contracts
  - Basic assumptions:
    - Must be consistent with DoN objectives for Small Business/preferred sources participation
    - International differences may constrain strategic acquisition of foreign requirements
    - Equipment installation services are too system specific to be scalable
    - Recurring services more scalable than Non-recurring services

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DoN Services Contract Spend Analysis

- IPT identified targets for strategic acquisition:

  - National CONOPs
  - Regional CONOPs

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DoN Services Contract Spend Analysis

- Next Steps:

  -Pilots
  -Vendor Management
  -Business Intelligence